



# ROBERT JESENSKI

Senior Director | Portfolio Management

For more than 29 years, RJ's focus has been serving the needs of corporate clients throughout the country. His broad professional experience includes planning and delivery of both, single facility headquarter assignments and large-scale portfolio management services with seasoned experience in site selection planning, space/operation programming and design, purchase & lease negotiations, financial comparative NPV analysis and construction budgeting.

RJ leads and manages single facility, headquarter lease acquisitions and national portfolio management assignments. He has represented local and national companies such as; Laboratory Corporation of America, Paychex Inc., Advantage Sales and Marketing, Caremore, and Corinthian Colleges, Inc. He has broad experience and skill in managing complex assignments that require high attention to detail. His proficiency and effectiveness produces material cost savings, greater operational flexibility and reduced facility-related risk for his corporate clients.

Prior to joining CoreStrategy Corporation, RJ served as Senior Vice President with Cresa, a global real estate partner to CoreStrategy Corporation and the nation's largest commercial real estate service firm exclusively dedicated to facility occupants. There, RJ led and managed multiple portfolio accounts for some of the nation's largest companies. Prior to joining Cresa, RJ served as Property Manager with Koll Management Services and prior to Koll, RJ worked at the headquarters of NCR Corporation as a Facilities Design Project Manager, subsequently being promoted to Manager of Real Estate Dispositions.

## **Education**

RJ was educated at University of Cincinnati; Master of Business Administration with (Honors), concentration in Finance and Real Estate - University of Cincinnati, Bachelor of Science, Architecture.